

BID TABULATION SHEET

Title: Upgrades and Maintenance for 10NIMS Credentialing System by Salamander Technologies, LLC

Opening Date: Tuesday, August 3, 2021 at 3:00pm

Contract #: CC-0142-21

Total Bids Received: 1	Signed Proposal	Ownership Disclosure	Non-Collusion	Affirm Action	NJ BRC	IRAN	Exceptions	Addenda	Notes
Salamander Technologies, LLC 1624 Business Park Drive Traverse City, MI 49686-8979	X	X	X	AA-302	X	X	Yes	X	

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Contract #CC-0142-21

	Vendor: Salamander Technologies, LLC
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Option A: ID Cards

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	ID Cards – Non-RFID White, PVC Cards with Watermark	N/A	2,500	\$0.75	\$1,875.00
Grand Total for Option A:					\$1,875.00

Option B: Printer Requirements

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	Custom Holographic Laminate (350 prints per roll, min 50 rolls)	N/A	50	\$157.50	\$7,875.00
2	Custom Holographic Laminate Origination Fee	N/A	1	\$2,950.00	\$2,950.00
3	DataCard - SD460 PRINTER Dual Sided, 100 card input hopper, lamination module is required DC-LAM-S includes 36 month warranty	DC-SD460-DS	1	\$3,700.00	\$3,700.00
4	Installation and Configuration: Installation and Configuration per unit	IT-CONFIG	1	\$135.00	\$135.00
5	Salamander Remote Support for Hardware – 1 year subscription	IT-HMA-RS	1	\$275.00	\$275.00
6	SD460 Rapid Replace with Overnight Shipping – 12 Month Warranty	DC-RR-SD460-12	1	\$328.00	\$328.00
7	Single Sided Laminator Rapid Replacement with Overnight Shipping – 12 Month Warranty	DC-RR-LAM-12	1	\$317.00	\$317.00
8	Standard Single-Sided Lamination	DC-LAM-S	1	\$2,095.00	\$2,095.00
9	YMCKT – KT – Ribbon for DataCard SD360 & SD460, Double Sided, Yields 350 Images	DC-RIB-KT-SD	20	\$253.70	\$5,074.00
Grand Total for Option B:					\$22,749.00

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Option C: Salamander Renewal Requirements

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	One (1) Year SalamanderLive Level 3, SalamanderLive Subscription Includes: 20 User, 1,200 Personnel Records, Unlimited Equipment, 40 GB Document Upload, 1 Print Location	Live-L3	1	\$2,760.00	\$2,760.00
2	One (1) Year Renewal-TRACK APP - Additional User, Yearly Subscription Renewal of app subscriptions that are not included in the renewal of a Feature Package	IT-ST-02-R	25	\$150.00	\$3,750.00
3	Level 3 - Additional Personnel (1 Year) SalamanderLive Subscription Includes: 100 Records	Live-L3-AP	38	\$120.00	\$4,560.00
4	Level 3 - Additional User (1 Year) SalamanderLive Subscription	Live-L3-AU	10	\$100.00	\$1,000.00
5	PC BASED SOFTWARE - Additional Subscription COMMAND Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-COM-R	4	\$500.00	\$2,000.00
6	PC BASED SOFTWARE - Additional Subscription ID DESIGNER Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-IDD-R	2	\$500.00	\$1,000.00

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Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
7	PC BASED SOFTWARE - Additional Subscription RAPID TAG EVAC Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-RTE-R	1	\$500.00	\$500.00
8	PC BASED SOFTWARE - Additional Subscription RAPID TAG Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-RT-R	1	\$500.00	\$500.00
Grand Total for Option C:					\$16,070.00
				DISCOUNT	(\$3,620.00)
				NEW TOTAL	\$12,450.00

Bidder marked "Or Similar" in the shaded area

COUNTY OF SOMERSET

EXCEPTIONS

For each exception, the bidder must identify the specific section of specifications by providing the number and title the exception applies to. It is the responsibility of the bidder to document the equivalence claim in writing. Submitting product brochures is not an acceptable claim of equivalence.

(IF NONE SO STATE)

Shipping OF hardware and Supplies

Option A

Item # 1

Shipping - \$ 59.85

Option B

Item # 1

Item # 3

Item # 8

Item # 9

Shipping - \$ 486.96

USE ADDITIONAL SHEET IF NECESSARY