

AWARD OF CONTRACT
FOR UPGRADES AND MAINTENANCE FOR 10NIMS CREDENTIALING
SYSTEM BY SALAMANDER TECHNOLOGIES, LLC
CONTRACT #CC-0142-21

WHEREAS, the Chief Financial Officer of Somerset County has certified in writing the availability of funds for the purposes set forth in this Resolution, such certification on file with the Clerk of the Board, and such funds are provided for in the duly adopted budget of the County of Somerset, line items (02-213-19-388-380-280) \$5,336.93, (02-213-20-388-380-280) \$28,000.00, (01-201-25-018-380-580) \$4,283.88, not to exceed \$37,620.81; and

WHEREAS, one (1) sealed bid was received, opened and read in public on Tuesday, August 3, 2021 at 3:00 P.M. prevailing time for Upgrades and Maintenance for 10NIMS Credentialing System by Salamander Technologies, LLC, Contract #CC-0142-21; and

WHEREAS, the bid was reviewed by the Director of Emergency Management and it was determined that the bid as submitted by Salamander Technologies, LLC, 319 Barry Avenue South #300, Wayzata, MN 55391 meets the requirements of the County specifications for:

Option A: ID Cards

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	ID Cards – Non-RFID White, PVC Cards with Watermark	N/A	2,500	\$0.75	\$1,875.00
Grand Total for Option A:					\$1,875.00

Option B: Printer Requirements

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	Custom Holographic Laminate (350 prints per roll, min 50 rolls)	N/A	50	\$157.50	\$7,875.00
2	Custom Holographic Laminate Origination Fee	N/A	1	\$2,950.00	\$2,950.00
3	DataCard - SD460 PRINTER Dual Sided, 100 card input hopper, lamination module is required DC-LAM-S includes 36 month warranty	DC-SD460-DS	1	\$3,700.00	\$3,700.00
4	Installation and Configuration: Installation and Configuration per unit	IT-CONFIG	1	\$135.00	\$135.00
5	Salamander Remote Support for Hardware – 1 year subscription	IT-HMA-RS	1	\$275.00	\$275.00
6	SD460 Rapid Replace with Overnight Shipping – 12 Month Warranty	DC-RR-SD460-12	1	\$328.00	\$328.00
7	Single Sided Laminator Rapid Replacement with Overnight Shipping – 12 Month Warranty	DC-RR-LAM-12	1	\$317.00	\$317.00
8	Standard Single-Sided Lamination	DC-LAM-S	1	\$2,095.00	\$2,095.00

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
9	YMCKT - KT - Ribbon for DataCard SD360 & SD460, Double Sided, Yields 350 Images	DC-RIB-KT-SD	20	\$253.70	\$5,074.00
Grand Total for Option B:					\$22,749.00

Option C: Salamander Renewal Requirements

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
1	One (1) Year SalamanderLive Level 3, SalamanderLive Subscription Includes: 20 User, 1,200 Personnel Records, Unlimited Equipment, 40 GB Document Upload, 1 Print Location	Live-L3	1	\$2,760.00	\$2,760.00
2	One (1) Year Renewal- TRACK APP - Additional User, Yearly Subscription Renewal of app subscriptions that are not included in the renewal of a Feature Package	IT-ST-02-R	25	\$150.00	\$3,750.00
3	Level 3 - Additional Personnel (1 Year) SalamanderLive Subscription Includes: 100 Records	Live-L3-AP	38	\$120.00	\$4,560.00
4	Level 3 - Additional User (1 Year) SalamanderLive Subscription	Live-L3-AU	10	\$100.00	\$1,000.00
5	PC BASED SOFTWARE - Additional Subscription COMMAND Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-COM-R	4	\$500.00	\$2,000.00
6	PC BASED SOFTWARE - Additional Subscription ID DESIGNER Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-IDD-R	2	\$500.00	\$1,000.00
7	PC BASED SOFTWARE - Additional Subscription RAPID TAG EVAC Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-RTE-R	1	\$500.00	\$500.00

Item #	Product Description	Product Number	Quantity	Unit Price	Total Price
8	PC BASED SOFTWARE - Additional Subscription RAPID TAG Renewal Yearly Subscription Renewal of software that is NOT included in the renewal of the Feature Package	IT-ST-FP-RT-R	1	\$500.00	\$500.00
Grand Total for Option C:					\$16,070.00
DISCOUNT for Option C:					(\$3,620.00)
NEW GRAND TOTAL for Option C:					\$12,450.00

EXCEPTIONS:	
	Shipping Charge
Option A:	
Item #1	\$59.85
Option B:	
Item #1 Item #3 Item #8 Item #9	\$486.96 Total shipping charge for shipping the 4 items together

NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of the County of Somerset that the bid as submitted by Salamander Technologies, LLC be and is hereby accepted for the items as listed above for Upgrades and Maintenance for 10NIMS Credentialing System by Salamander Technologies, LLC, Contract #CC-0142-21; and

BE IT FURTHER RESOLVED by the Board of County Commissioners of the County of Somerset that the Director and Clerk of the Board are hereby authorized to execute the proper contract and the Purchasing Agent is authorized to issue Purchase Orders as per bid proposal and specifications approved as to form by County Counsel.



I, Kelly L. Mager, Clerk of the Board of County Commissioners of the County of Somerset in the State of New Jersey, do hereby certify that the foregoing is a true copy of a Resolution adopted by said Board of County Commissioners at its regular meeting of August 10, 2021.

Kelly L. Mager
 Kelly L. Mager, Clerk of the Board

Approved as to Form and Legality

Joseph DeMarco
 Joseph DeMarco, County Counsel